PIONEER HUMAN SERVICES ANNUAL REPORT 2021

REVIVE RESTORE REBUILD



2021 was another challenging year for Pioneer and for the people we serve. The

COVID-19 pandemic continued to impact our communities, and the seemingly endless waves of more contagious variants caused ongoing fear and uncertainty throughout the year. We relied on our community of supporters and partners to help meet the evolving needs of the people we serve, while looking to our values to guide our work:

CHANGE IS POSSIBLE

We have the power to redefine ourselves, our communities and our world.

START WITH INTEGRITY Words are a promise that we fulfill with our actions.

PURSUE EXCELLENCE The more we learn, the better we become.

LEAD WITH COMPASSION We believe empathy and accountability go hand-in-hand.

STAND FOR INCLUSION We empower each other because we are stronger together.





Our programs continued to evolve and respond to the changing environment throughout 2021 and the resilience of our team members to navigate the uncertainty was truly inspiring. As essential workers, most were on site every day providing direct services across our diversion, stabilization, treatment, reentry, housing and workforce development programs.

Over the year, they adapted to seemingly daily changes to manage spikes in COVID-19 cases and continued to provide services in the most effective manner possible, while maintaining social distancing and other safety measures. Many transitioned from in-person to virtual services as necessary to ensure broad, ongoing access. Through it all, they lifted each other up in the face of staffing shortages and changing regulations and protocols, while still providing hope, support and encouragement to empower the people we serve and make positive progress in their lives.

RESULTS

Roadmap to Success: Graduation Rates

Average Wage at Hire:

S19,01 \$16,40

98%

had no arrests for a new crime within one year across both programs

decrease in emergency room utilization in our housing programs



66 When I was released from prison in 2011, I wasn't really sure what direction my life would follow or where I should start-but I was absolutely determined not to follow my old paths in life. Pioneer became the solid platform I needed to build my life on. While in their residential reentry center, I was immediately hired in their facilities department and they started working with me the very next day to help me secure an apartment.

> In 2021, I hit a milestone when my wife and I closed on a home and we were able to move the family in right before Christmas. Our new home gives us much more space, and the kids have a yard to play in and areas to plant flowers, vegetables and fruit. I'm thankful to Pioneer for fulfilling my basic human needs when I needed it and being a support in my new life."

-Greq

Read Greg's full story here

The aerospace industry—the primary customer of our largest enterprise, Pioneer Industries continued to see significant impact from the COVID-19 pandemic as well. However, the travel industry and aerospace production did start to rebound in 2021, and we did not face the same production stoppages and layoffs that we had to navigate in 2020.

And there were other bright spots. We continued to prioritize hiring and retaining people with conviction histories and substance use disorders across our workforce—a vital part of our mission—at 61 percent. Out of 12,000 Boeing suppliers, we were one of 154 that achieved a Silver/Silver rating for quality and on-time delivery—a high mark to meet as part of the aerospace supply chain. We also maintained high safety standards across business lines, with no accidents or major injuries over the year.

aerospace parts manufactured

orders shipped through our distribution center

meals prepared and delivered **every day** across five commercial kitchens



66 Pioneer has been good to me. It started with the feeling of acceptance I found in Roadmap to Success, and has extended through my career at Pioneer Industries. I have found that liking your co-workers really makes the difference. I really like the people at Pioneer Industries and have never felt judged.

> The best advice I can give to others that are in recovery or re-entering our communities after incarceration is to be patient and good to yourself. Seek counseling and treatment if you need it because you cannot—and should not have to go through this alone. Surround yourself with positive people who support your new journey. Make yourself number one to get your life back on track. Pioneer taught me that and now I am thankful to be in a position to share it with others who are coming home."

-Kat

Read Kat's full story here

Direct service is at the heart of what we do and what we have done every day since our founding in 1963. However, we also recognize that we have a role to play in shaping a more just society that treats all people with dignity, and provides true and meaningful opportunities for people to move forward and build the lives they want for themselves and their families.

In 2021, we were proud to work alongside directly impacted individuals and other allies to promote equitable access to safe and stable housing, reduce the financial burden on people who have been involved in the criminal legal system and support alternatives to incarceration. Building on and advancing this work, centered around and led by individuals with lived experience in the criminal legal system, will remain a key priority moving forward.

REIMAGINE

We remain inspired by and full of gratitude for Pioneer's community of supporters. Every year—and 2021 was no exception—we ask individuals, corporations and foundations to fund our job training and housing support programs. And every year, they make that investment so that those we serve can have a second chance.

Our supporters give in so many ways throughout the year, and we appreciate them all. Individuals and organizations give through donations, giving days like GiveBIG and GivingTuesday, and even through workplace giving! Our corporate partners support through sponsorship, matching gifts and grants. Our local foundations go above and beyond in holding up programs that truly make a difference in our communities across Washington state.

But our community of supporters doesn't just fund "programs." They fund opportunity, confidence and success that our clients define on their own terms. The individuals we serve are working hard every day to rebuild their lives, and we are so grateful to you, our community, for making it possible to continue to be a part of this important work. Thank you.

Eva Agrawal Ourat Ain Dean Allen **Debbie Allen** Michelia Allen Nicholas Allen Sara Amies Arlene Amis Debra Anderson **Jackie Antis** Ann Ardizzone **James Armstrong Erin Baldwin** Joe & Anne Baldwin Madeleine Balgley Kate & Caleb Banta-Green **Jay Barber Michael Barber** Chad Barrett Denise & Robert Bateman Stanley Baty **Ridley Bee** Mark & Leslie Behrends **Christina Bell** Traci Bemis **Devon Benjamin** Scott Benner **Eric Bestrom Rebecca Bicknell** Michael Blumson Lourdes Bonifacio John Borland

Felicia Bowen Darren Brady Elizabeth Brane Erica Breese Jon & Bobbe Bridge Jonathan Brock **Adriane Brown Skyler Brown** Tabatha Brown **Robin Brumett Jeff Brumley** Patrick & Gayle Bryan Judy Burkhart Lee Burkhart **Christian Burnham Bob Butler**



*Bold denotes 2021 Board of Director Members

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*Bold denotes 2021 Board of Director Members

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Corporation & Foundations

Adept Fasteners, Inc. Aetna, Inc. Alaska Airlines Alliance 2020, Inc. Amazon American Legend Cooperative Ameriaroup **Assured Partners MCM Avista Foundation** Bank of America Charitable Foundation Beall & Marzano Philanthropic Fund Ben Bridge Jeweler BECU Bill & Melinda Gates Foundation **Blick Art Materials BNSF Railway Foundation Bouwer Construction Company Bright Funds Foundation Cambia Health Foundation** Chase Bank **Combined Federal Campaign Columbia Hospitality** Community Health Plan of Washington **Coordinated Care Costco Charitable Contributions** Committee

CVS Health

Daniel's Broiler Doe Bay Resort & Retreat **Dubois Cary Law Group** F5 Networks Facebook **Fales Foundation Trust Fidelity Charitable** Fred Meyer Community Rewards Gallagher Google Hillis Clark Martin & Peterson P.S. Jewish Federation of Greater Seattle **KeyBank National Association** Lake Stevens Brewing Company Laughlin Supply Company Lease Crutcher Lewis **McKinsey** Microsoft Employee Giving Campaign Molina Healthcare of Washington Moss Adams Muckleshoot Indian Tribe Murphy, Armstrong & Felton, LLP Nordstrom Olympic Hot Tub **One4All Charitable Fund** Pacific Fire & Security, Inc.

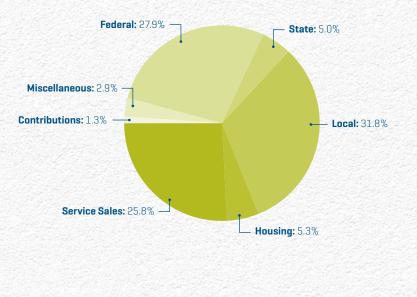
Parker, Smith & Feek Penser North America Inc. Perkins Coie Philadelphia Insurance Companies **Premera Blue Cross Project Beauty Share PSR** Mechanical **Puget Sound Energy Oualifacts** REDF Regence **Rx Abuse Leadership Initiative** Schwab Charitable Seaport Steel Seattle Bank Seattle Emergency Physicians Service Inc. P.S. Sider + Byers Associates, Inc. Sisters of Providence Skagit County Pomona Grange #10 **SMR** Architects **Tegna Foundation Terra Staffing Group TFWB Engineers** The Benevity Community Impact Fund

The Blackbaud Giving Fund by its Agent YourCause The Boeing Company The Norcliffe Foundation The Seattle Foundation The Seattle Times **Tides Foundation Total Quality Logistics** United Way of King County United Way of Pierce County United Way of Skagit County **US Bank US Bank Foundation** Valence Surface Technologies Vanguard Charitable Verity Credit Union Veterans of Foreign Wars Virginia Mason Franciscan Health Vulcan Inc. Washington State Combined **Fund Drive** Walsh Construction Co. Watermark Estate Management Services, LLC Winston & Cashatt

Revenue

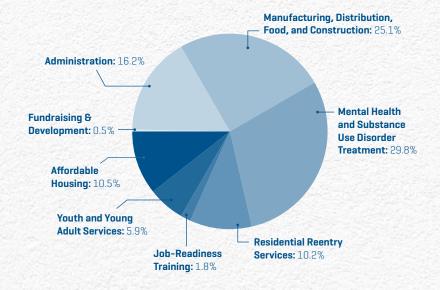
Federal:	Paycheck Protection Plan	9,999,997
Teuerai.	Bureau of Prisons	7,103,854
	Health & Human Services	
	•••••••••••••••••••••••••••••••••••	3,563,138
	Coronavirus Relief Funds	1,250,000
	Probation Office	271,468
	Department of Labor	439,967
	Veterans Affairs	180,515
	Other	40,024
State:	Social & Health Services	4,103,546
	Corrections	19,716
Local:	Managed Care Organizations	13,362,091
	King County	4,927,458
	Behavioral Health	3,443,342
	Snohomish County	2,022,893
	Spokane County	1,137,218
	Skagit County	390,983
	Whatcom County	451,213
	Other	179,502
	Greater Lakes Mental Health	123.574
Housing:	Rents	4,362,041
Service Sales:	Manufacturing	14,704,594
	Distribution	3,175,931
	Construction	2,386,614
	Food	878,289
Contributioner	United Way	27,500
contributions.	All Other Contributions	1,066,613
Missellener	•••••••••••••••••••••••••••••••	
Miscellaneous:	Retail Rental Revenue	1,257,137
Miscellaneous:	Retail Rental Revenue Other Income	1,257,137 978,892
Miscellaneous:	Retail Rental Revenue	1,257,137

2021 FINANCIAL INFORMATION



Expenses

Manufacturing, Distribution, Food, and Construction	20,578,268
Mental Health and Substance Use Disorder Treatment	24,418,302
Administration	13,283,109
Residential Reentry Services	8,338,979
Affordable Housing	8,634,414
Youth and Young Adult Services	4,821,077
Job-Readiness Training	1,439,680
Fundraising & Development	396,313
TOTAL EXPENSES	81,910,142





OUR VISION: A world free from injustice, discrimination and mass incarceration, where everyone has the health, acceptance and opportunity to live their lives to their fullest potential.

OUR MISSION: We are a social enterprise that partners with communities to transform society by honoring the humanity of people, reducing the impact of discriminatory mass incarceration and empowering people to live safe, healthy, productive lives through inspiration, affirmation and by overturning barriers.





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