PIONEER HUMAN SERVICES ANNUAL REPORT / 2016

NOT ACCEPTING APPLICATIONS, FROM YOU.



INDIVIDUALS WITH A CRIMINAL HISTORY often face rejection in society, and barriers to obtaining basic needs like housing and employment - making it nearly impossible to succeed in their communities.

IMAGINE FACING ROAD BLOCKS

and "do not enter" signs everywhere you turned. It would be easy to get frustrated and overwhelmed and to just give up.

> HOW CAN WE EXPECT PEOPLE TO navigate a successful reentry path when there are a complex set of social and legal rules that block them from fulfilling the basic necessities in life?

Today, many state and federal laws restrict the rights of full citizenship for people with criminal histories, rather than supporting their success in our communities. Legal barriers exist in virtually every aspect of life, including housing, employment, public benefits, voting, access to records, and drivers' and professional licenses. These laws undermine public safety and our nation's commitment to justice and fairness for all.

On top of that, many of the men and women who are returning to our communities face a range of personal obstacles, from untreated mental health and substance abuse issues to personal trauma to a lack of positive family connections and a series of unhealthy relationships. THE REALITIES MANY OF OUR CLIENTS FACE WHEN THEY RETURN TO OUR COMMUNITIES:



55[%] NEED HELP FINDING HOUSING



10[%] HAVE NO POSITIVE FAMILY RELATIONSHIPS



HAVE HAD AN INCARCERATED PARENT



70% REPORT FAMILY AND EMPLOYMENT PROBLEMS AS A RESULT OF SUBSTANCE ABUSE



20[%] HAVE NO POSITIVE FRIENDSHIPS

\$29,044*

AVERAGE LEGAL FINANCIAL OBLIGATION DEBT

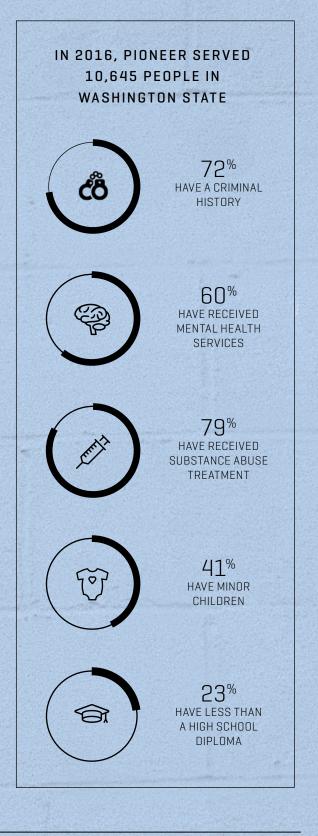
* Interest accrues at 12 percent per year, even while people are incarcerated, making it nearly impossible to ever pay off. That's where Pioneer comes in. We help individuals gain the skills to break down road blocks and overcome stigma.

AT PIONEER, WE OFFER A RANGE OF SERVICES designed to provide individuals with criminal histories the opportunity to lead healthy, productive lives.

Our residential reentry programs help bridge the transition from prison back into life in the community with a focus on overcoming mental health or substance abuse issues, securing housing, finding and retaining employment, and reconnecting with family.

Our outpatient and residential treatment programs are designed to help people manage their substance abuse and mental health issues, with a focus on serving people involved in the criminal justice system and those with cooccurring disorders.

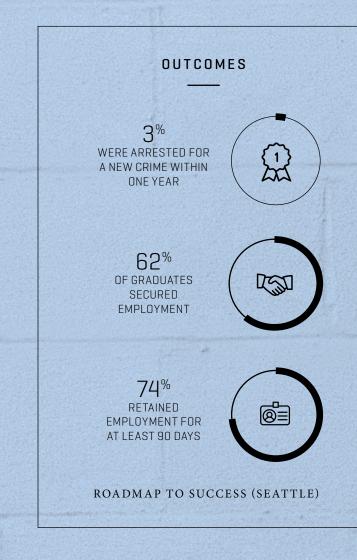
Our affordable housing programs provide access for people with criminal histories and those in recovery through a network of short-term and permanent housing facilities across the state. Safe, stable housing is a basic need – and one that is often denied for people with criminal records.



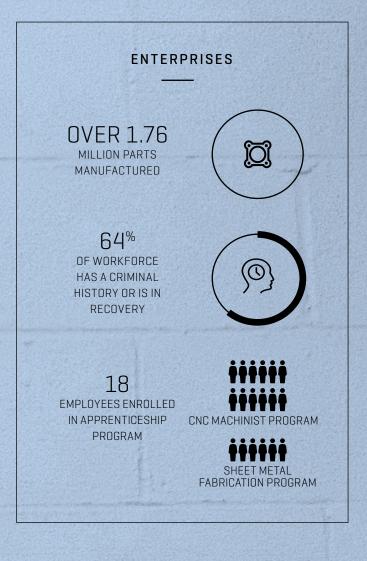
Having a criminal record limits employment options as
well. While some of the obstacles are psychological and
social in nature, others involve key economic, educational,
skill, community, knowledge and legal issues. Taken
together, these barriers prevent people with criminal
records from developing an effective job search and
finding rewarding work.find and retain jobs. Our students benefit from a broad
curriculum that includes time management, problem-
solving, team-work and specific occupational skills in
manufacturing and food services.Kas a social enterprise, Pioneer is unique in its ability to
also provide job opportunities for the people we serve. V

At Pioneer, we address this in two primary ways.

Based on the belief that employment is fundamental to a chance for change, we offer a variety of job-readiness and occupational training programs to help people



As a social enterprise, Pioneer is unique in its ability to also provide job opportunities for the people we serve. We operate a range of enterprise businesses in manufacturing (aerospace and commercial), distribution and food service. In addition to providing employment opportunities for people with criminal histories, these business lines also generate revenue that helps fund our social mission.



In 2016, Pioneer expanded its services to help men and women become healthy, productive members of our communities.



Expanded Spokane Residential Reentry Center to serve more men and women transitioning out of the federal prison system



Added in-jail treatment at Geiger Corrections Center in Spokane



Opened Rainier Clinic to expand access to mental health and substance abuse treatment in Seattle



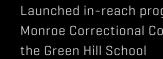
Launched the Family Intervention and Restorative Services (FIRS) pilot to divert juvenile domestic cases in King County



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Expanded sobering services to South King County

Integrated workforce development services into 11 of our housing, treatment and residential reentry programs to help more people prepare for work



Launched in-reach programs at the Monroe Correctional Complex and

DRIVING SYSTEMIC CHANGE

In addition to helping individuals gain the skills they need to be successful in our communities, we believe successful reentry requires that society be willing to truly give people a second chance

In 2016, we were proud to work alongside members of the Washington Christian Leaders Coalition and Representative Eric Pettigrew to lead the effort to create the Washington Statewide Reentry Council. The Reentry Council will promote successful reentry programs for formerly incarcerated individuals and increase public safety for all Washingtonians.

" The current revolving door back into the prison system is not working and it is costing us hundreds of millions of dollars every year. This council invests in solutions. It brings together government agencies, leaders in the faith community, social service organizations and formerly incarcerated individuals to work together to help people change their lives."

KAREN LEE, CEO CEO OF PIONEER HUMAN SERVICES AND MEMBER OF WASHINGTON STATEWIDE REENTRY COUNCIL

The intent of the Reentry Council is to reduce recidivism, improve community conditions to support people reentering the community from incarceration, and make policy and funding recommendations to the governor and legislature.





JATINDER-SINGH

Over ten years ago I had so much fear and frustration building inside of me when I was in work release. No one would hire me because of my criminal record and maybe because of the way I looked! Then a Pioneer recruiter came to my reentry facility and she smiled and told me, "You are exactly who Pioneer hires." It was like music to my ears.

TOMMY

When I looked into my son's eyes, the shame kind of washed over me. I really needed to start a new life where the path didn't end in prison again. But how? Pioneer helped me build my life and gain some self-respect. Now I'm in their aerospace apprenticeship program and I have a solid direction. I can't even explain the huge difference I feel when I look at my son now.

MICHAEL

Why have I stayed working here over 23 years now? I'd have to say because of the people. Years ago, I started as a trainee out of prison and now I'm a group lead on the production floor training new folks. I see myself in so many of them. Watching them grow and learn, witnessing them make good decisions and really turn their lives around it gives me so much satisfaction!





NIKKI

Pioneer is the parent I never had growing up. I didn't learn the importance of education, the feeling of self-worth, or the reason to set goals in life until I got here. Now I'm a responsible mom with a fulltime job as a master scheduler in manufacturing. Pioneer also talked me into college and they're paying for it! Who'd have quessed I'd be an Honor Roll student?



THANK YOU TO OUR SUPPORTERS

FOUNDATIONS & CORPORATIONS

AEON Law

Aerospace Joint Apprenticeship Committee

Alaska Airlines

Bank of America Charitable Foundation

Beni Hassan Shrine Temple #64

Binky Patrol

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DualDraw, LLC

Eileen Fisher

Emergency Feeding

Program

Cardinal

Enterprise Holdings

Foundation

Evergreen State College

Evergreen State Fair

Finishing Consultants **First Presbyterian**

Church

Hillis Clark Martin &

Fred Meyer

Community

Peterson P.S.

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Moss Adams

& Felton, LLP

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Pyrotek

REDF

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Murphy, Armstrong

Microsoft

Rewards

Flax4life Seattle Food Service of Runberg Architecture Group America

> PLLC Salvation Army

Regence

BlueShield

Associates

Reliant Pharmacy

Rollin Fatland &

Rotary Club of

Everett Seattle Aquarium Seattle Art Museum

Seattle Goodwill

Seattle Mariners Seattle Symphony

Muckleshoot Indian Skyline

> Sisters of Providence

Soma Spokane **Museum of Glass**

South Seattle **Community College**

Spokane Rotary 21

Telmate

The Boeina Company

Foundation

Trinity Parish Episcopal Church Trautmann, Maher & Associates **Tukwila** Costco Warehouse **Tulalip Tribes**

King County **Urban League** of Metropolitan

United Way of

Seattle **US Bank US Bank** Foundation

Washington Trust Bank Westminster

Presbyterian Church Willis Towers Watson Woodland Park Zoo

Zumiez

Tacoma Calvary

The Seattle

PERCENT OF DONOR FUNDS WENT DIRECTLY TO **CLIENT SERVICES**



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THANK YOU TO OUR SUPPORTERS CONTINUED

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*2016 Board Members

2016 FINANCIAL INFORMATION

REVENUE

Federal:

State:

Local:

Housing:

Service Sales:

Miscellaneous:

TOTAL REVENUE

POT

2

GER.

201 **Bureau of Prisons** 6,871,89 2,417,51 Health & Human Services Veterans Affairs 1.189.48 **Probation Office** 462,38 499.14 Other 8.473.32 Corrections Social & Health Services 5,709,59 North Sound BHO 3.970.20 3.892.30 King County Spokane County 1,742,03 **Skagit County** 1.643.07 Spokane BHO 1.534.24 Optum BHO 1,389,22 532.90 Thurston Mason BHO Great Rivers BHO 501.16 426,08 Whatcom County **Pierce County** 279,85 597.32 Other Rent & Contracts 5,544,60 29.031.32 Manufacturing 2.517.84 **Distribution Services** 1,025,53 Food Services Construction 141.91 918.75 **Treatment Fees** Contributions 263,04 80,00 United Way 439.50 Other Income 82,094,29

FUNCTIONAL EXPENSES

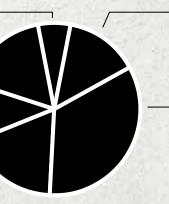
JUVENILE PROGRAMS ~ 6%

COMMUNITY REENTRY PROGRAMS ~ 17% -

HOUSING PROGRAMS ~ 11% ----

SUBSTANCE ABUSE / MENTAL HEALTH -COUNSELING AND TREATMENT ~ 18%

6	EXPENSES	2016
3	Personnel:	52,590,883
6	Includes salaries, benefits,	
1	development & recognition	
0		
7	Manufacturing:	8,611,964
1	Training, shop supplies, cost of goods sold,	
9	freight & tooling	
8		
7	Occupancy:	7,047,729
8	Rent, maintenance & utilities	
4		이 성격 것 같다.
7	Capital & Financing:	4,352,151
9	Depreciation, amortization, interest,	
5	loan fees & gain/loss on assets	
7		
5	General Expenses:	3,390,434
4	Vehicles, travel, supplies, taxes, etc.	
9		
3	Resident/Client:	3,049,971
9	Food, medical & other supplies	
4		
3	Professional:	2,524,960
2	Legal, accounting, publicity & lobbying	
2		
0		
0		
3		01 560 000
6	TOTAL EXPENSES	81,568,092



- INDUSTRIES / LINES OF BUSINESS ~ 34%

ADMINISTRATION ~ 14%

WE ARE A SOCIAL ENTERPRISE THAT PROVIDES INDIVIDUALS WITH CRIMINAL HISTORIES THE OPPORTUNITY TO LEAD HEALTHY, PRODUCTIVE LIVES.



